For two decades, Owner Builder Network[®] has been in business to help homeowners in the Montgomery County area, and greater Texas to build their dream homes! The goal is to build the dream without sacrificing budgets.

Founded in 1997, Owner Builder Network[®] carefully guides its clients through the complete building process, while providing meticulous attention to every detail—from energy efficiency to soil testing; from engineered foundations to framing through drywall. Owner Builder Network[®] operates with the belief that its clients are not just constructing a house; they are building a home to live in and enjoy.

Sheila Marler transferred from Austin to Houston to build custom houses in the Montgomery County area with the support of George Mitchell and Mitchell Energy. Owner Builder Network[®] became reality after seeing the lack of quality and high prices that plagued the home building industry.

Sheila's business model is to allow the homeowner to have full control of the building process, their budget, and have direct involvement with the individuals involved in the building of their home for a seamless, streamlined process.

Owner Builder Network[®] started small with one financial institution, and one designer and a few key contractors and suppliers, which they had been using from "turn-key" days.

The idea of "more control for less cost" immediately had a loyal following and OBN developed a policy which they maintain to this day: Work daily with their suppliers of all kinds to make sure they are meeting the client's needs.

Owner Builder Network[®] was so busy its first two years of business that Sheila spent much of her time appearing on radio and television broadcasts to talk about the "new" way to build homes instead of houses.

Early on, when the company decided to make its first television commercial at the new home of their clients, Mr. and Mrs. Sanders, Mrs. Sanders answered the door with tears in her eyes. She said, "Sheila, every morning I feel like I need



to pinch myself. Every morning I am walking through my dream. Ever since I was a little girl this is what I dreamed my home would look like. I know where everything is and how it was done. Thank you." Mrs. Sanders later said she could not have afforded that home had she used a turn-key builder instead of Owner Builder Network[®].

Potential clients often bring ideas of what they would like to build. Owner Builder Network[®] will calculate the home's wholesale and retail price, and determine if and what kind of financing is needed. Owner Builder Network[®] has an extensive list of highly vetted competent subcontractors and suppliers who have agreed to work with them at a builder's discount.

Owner Builder Network[®] is headquartered in Magnolia, Texas at 7102 FM 1488, two blocks from The Woodlands. It also has affiliated locations in Dallas, Fort Worth, and San Antonio, and is working on opening offices in South Houston and in Bastrop.

For more information, visit www.ownerbuildernetwork.com or visit the company's Facebook page at www.facebook.com/ ateamofexpertshelpingyoubuildyourhome.

Owner Builder Network[®]

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Left: from left to right, Sterling "Chance" Kramer, Sheila and David Marler.





MONTGOMERY COUNTY PARTNERS